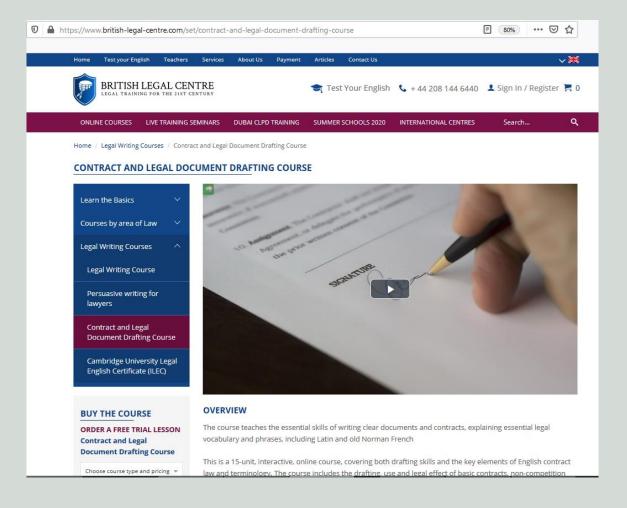
### **BRITISH LEGAL CENTRE**

# General Legal English Course Lesson 2

Richard Brady,
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### PART 1



### **Contract drafting**

Signing a contract is serious for any party.

These are legally binding agreements.

You must write them to achieve your objectives, but remember: The content must protect your interests, even if things go wrong.



Not all contracts have to be in writing, although contracts for the sale of land or interests in land, and Insurance contracts are exceptions to this rule, along with pre-nuptual agreements!

All commercial contracts should be in writing, however, and you would probably be failing in your professional duties if you allowed your client to record a commercial deal – merely on the basis of a handshake and the power of their memory to remember the agreed [Erms: GAL CENTRE]

To create a watertight written contract you must understand the nature of the first question you have to be confident about is: "What exactly is a contract"?

It is a voluntary agreement between two parties which, if valid, is binding on the parties and enforceable by the courts.



In other words one party can sue the other if they don't do what they said they would do in the agreement.

A contract doesn't need to be in writing. There are plenty of contracts entered into every day which are not in writing. In a commercial deal though, what better way is there to show that you intend to create contractual relations with the other party other than writing it down, calling the document a contract and signing it. This also is a written record of what was agreed.

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#### Five Essential Elements of a Contract

If any is missing, the agreement will not be legally binding.

- Offer
- Acceptance
- Intention of legal consequences
- Consideration



Most contracts, whether one or fifty pages follow the same basic format:

- Preamble
- Definitions section (if there is to be one)
- Recital
- Main Body Clauses
- Liquidated Damages (if there is to be one)
- Boilerplate Clauses
- Signature Blocksritish Legal Centre

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#### **MUST HAVE**

- Identification of the Parties
- Identification of the Consideration
- Key Rights and Obligations

If the contract does not contain the key rights and obligations the Courts will say that agreement has not yet been reached and the contract has yet to come into existence.



**SHOULD HAVE** – for any commercial contracts:

The following are not strictly necessary in the law for a contract to be valid but as a lawyer you would be very unprofessional if you missed them out of the contract – you should be including these automatically.

Date of Contract – the day it was signed.

Date of commencement of contract – when the rights and obligations become effective.

Definitions – what the jargon actually means. One day a judge, who knows nothing about your industry, may have to understand what you have agreed on.

**SHOULD HAVE** – for professional contracts:

**Definition section** – near the beginning of the contract to explain exactly what the words and phrases mean.

A judge perhaps with little knowledge of your industry is going to have to try and understand what you mean in the contract.

If there are less than 5 words or phrases that need defining then leave it until immediately after the first time you mention them in the contract.



#### **USEFUL TO HAVE**

**Indemnities** – Promises by one or other party that the other will not suffer a financial loss.

**Warranties** – Statements given by a seller to a buyer promising that certain things are true and promising to pay compensation if they turn out not to be true.

**Guarantees** – Collateral contracts by a 3<sup>rd</sup> party to one or both of the parties in the contract promising to perform an obligation/s if the contracting party fails to perform the obligation.

LET'S DRAFT OUT A CONTRACT AND GO THROUGH THE PARTS.

#### THE PREAMBLE

THIS <u>BUILDING</u> CONTRACT made and entered into this ( ) day of (month) (year) and commencing on the ( ) day of (month) (year) (the Effective Date), by and between, RB Ltd, Reg No 12345678 a corporation, having its principal office located at [street address], (First Party), and XYZ Ltd, Reg No 87654321 having its principal office located at [street address], (Seconde Party), INING FOR THE 21ST CENTURY

#### The contract's Preamble:

- identifies the agreement through a title
- identifies the parties to the agreement
- identifies the date on which the agreement was entered into
- may contain a definitions section
- for any commercial contract always use a Recital!



The contract then continues with Recitals that
(i) provide an introduction to the agreement and should explain why it is being entered into, and
(ii) identify important terms and possibly third parties.

The recitals/introduction are not usually considered to be part of the agreement and are therefore typically not enforceable.

Use these words to make it an enforceable part of the contract: This recital is a part of the contract and its terms are binding BRITISH LEGAL CENTRE

WHEREAS, First Party is engaged in the manufacture of construction products described on Schedule A hereto (the "Products") for use in the building industry and Second Party is engaged in the business of marketing, selling and distributing construction products within Kenya (the "Territory"); and First Party desires that Second Party market, sell and distribute the Products in the Territory.

It's a simple explanation of the background to the contract. You will notice we don't add the details such as commission, length of contract, Leave these for the main body of the Contract. 21ST CENTURY

#### MAIN BODY OF THE CONTRACT

The body of the contract contains the heart of the agreement – the reason why the contract was entered into. The things you are expecting from the other party and also what they are expecting from you.

#### It will include:

- The key terms of the agreement
- The type and amount of "consideration"
- The parties' on-going rights
- The parties duties and responsibilities entury

NOW THEREFORE in consideration of the mutual covenants herein contained, and other good and valuable consideration, the parties hereto mutually agree as follows:

In fact a lot of the wording above is not really necessary. We know you agree to be bound because you signed the contract!

'The Parties agree as follows' is quite sufficient!

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#### LIQUIDATED DAMAGES

There may or may not be a Liquidated Damages Clause – If there is then it will come at the end of the Main Body Clauses but before the Boilerplate clauses.

Liquidated damages – a genuine attempt by the parties to estimate future losses in the event of a breach of contract.



#### **BOILERPLATE CLAUSES**

Boilerplate clauses are typical clauses that are contained in the latter part of a contractual agreement.

What are they? When to use them?

Not all boilerplate clauses are appropriate for all types of agreements—they play key administrative roles.

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#### **ENDINGS AND SIGNATURE BLOCKS**

The contract concludes with a statement of the parties' intention to create a legally binding agreement and signature blocks for the parties to the agreement.

IN WITNESS WHEREOF, the parties, intending to be legally bound, have executed this Agreement as of the date first above written.

FIRST PARTY

SECOND PARTY

By:

By:

Name

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Title

### PART 2

#### Grammar

Avoiding nominalisations



For some reason lawyers prefer to write with nouns rather than verbs.

This causes many problems as well as needing more words and sounding very pompous.

Lawyers seem to prefer the noun for the name of the process rather than to use the verb to state what is happening.



#### **Nominalisations**

When a verb has been changed into a noun we say it has become "nominalised" and the process is called "nominalisation":

### Verbs - Nouns

Complete -

Introduce -

Provide -



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When a verb has been changed into a noun we say it has become "nominalised" and the process is called "nominalisation":

Verbs - Nouns

Complete - Completion

Introduce 
Provide 
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Verbs - Nouns

Complete - Completion
Introduce - Introduction
Provide - Provision
Investigate - Investigation
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#### **Nominalisations**

The problem with nominalisations is that they are often used INSTEAD of the verbs from which they come.



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Because they are the NAMES of things, it sounds as if nothing is really happening.



#### **Nominalisations**

We had a discussion about the matter.



#### **Nominalisations**

We had a discussion about the matter.

We discussed the matter.



#### **Nominalisations**

We had a discussion about the matter.

We **discussed** the matter.

The implementation of the program has been done by the team.



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The team has **implemented** the program.



#### **Nominalisations**

We had a discussion about the matter.

We **discussed** the matter.

The implementation of the program has been done by the team.

The team has **implemented** the program.

Avoid nominalisations, especially when writing to ERITISH LEGAL CENTRE

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Make sure you use the correct verb – be precise:



Make sure you use the correct verb – be precise:

The diplomats worked at normalization of relations between the countries.



Make sure you use the correct verb – be precise:

The diplomats worked at normalization of relations between the countries.

The diplomats tried to normalize relations between the countries.



Make sure you use the correct verb – be precise:

The two cars drove at a fast pace down the road as they each tried to outpace the other.



Make sure you use the correct verb – be precise:

The two cars drove at a fast pace down the road as they each tried to outpace the other.

The two cars raced down the road.

More precise and more descriptive in fewer words!

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The company's business was the importation of fine china.

His crime was a big surprise to his friends.

He spoke to the crowd in a loud voice.

Mack gave a lecture to the court.



The company's business was the importation of fine china. The company imported fine china.

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The company's business was the importation of fine china. The company imported fine china.

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The company's business was the importation of fine china. The company imported fine china.

His crime was a big surprise to his friends. His crime astonished his friends.

He spoke to the crowd in a loud voice. He shouted to the crowd.

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The court found that the company had committed discrimination against women.

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By writing with precise verbs you will shorten your sentences, creating greater impact!



#### Exercise 1. Change the following nouns into verbs.

- 1. Action
- 2. Consideration
- 3. Decision
- 4. Discussion
- 5. Investigation
- 6. Movement
- 7. Application
- 8. Payment
- 9. Reaction 1

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# Exercise 1. Change the following nouns into verbs. Here are the right answers:

- 1. Action Act
- 2. Consideration Consider
- 3. Decision Decide
- 4. Discussion Discuss
- 5. Investigation Investigate
- 6. Movement Move
- 7. Application Apply
- 8. Payment Pay
- 9. Reaction React ISH LEGAL CENTRE
- 10. Refusal Refuse

# Exercise 2. Find the nouns that should be changed to verbs in the following sentences.

- 1. An application to defer sitting an examination must be submitted within three working days of the examination.
- 2. Approval is only given for projects that will have minimal impact on biodiversity values.
- 3. Upon your arrival at the premises, notify the receptionist.
- 4. Make your submission online via the planning portal. BRITISH LEGAL CENTRE
- 5. Patient complaints were about the hospital's food.

Exercise 2. Find the nouns that should be changed to verbs in the following sentences. The right answers are in bold:

- 1. An **application** to defer sitting an examination must be submitted within three working days of the examination.
- 2. **Approval** is only given for projects that will have minimal impact on biodiversity values.
- 3. Upon your **arrival** at the premises, notify the receptionist.
- 4. Make your **submission** online via the planning portal.

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- 5. Patient complaints were about the hospital's food.

# Exercise 3. Rewrite the following sentences, using strong verbs to replace nouns and their weak verbs.

- 1. You must accept the offer before you can commence enrolment at XYZ University.
- 2. Applications for an export licence, and licence renewals can be made online.
- 3. The solution to the problem is to make changes to the regulations.
- 4. The web team leader undertook the editing of the new pages.
- 5. Residential water consumption in Melbourne was 164 litres per person per day.

Exercise 3. Rewrite the following sentences, using strong verbs to replace nouns and their weak verbs. Here are the right answers:

- 1. You must accept the offer before you can commence enrolment at XYZ University. You must accept the offer before you can **study** at XYZ University.
- 2. Applications for an export licence, and licence renewals can be made online.

You can **apply** for an export licence, and licence renewals online. BRITISH LEGAL CENTRE

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3. The solution to the problem is to make changes to the regulations.

Changing the regulations will solve the problem.

4. The web team leader undertook the editing of the new pages.

The web team leader **edited** the new pages.

5. Residential water consumption in Melbourne was 164 litres per person per day.

Melbourne residents **consumed** 164 litres of water per person per day. BRITISH LEGAL CENTRE

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#### PART 3

### **Legal Vocabulary**

Latin legal words



Now that we have entered the 21st century it is generally considered old-fashioned to sprinkle Latin words into your general legal writing. However, there are some Latin expressions which are what is known as 'terms of art', which means that the Latin expressions have a legal meaning. It is perfectly acceptable to use these Latin terms although it requires you to learn the legal meaning of each.

70% of the words in the English language are based on Latin words although it may not seem it sometimes. We already have accepted some Latin words into the language! effecter a per annum, vice versa, e.g., i.e.

This lesson is going to look at some of the more frequently used Latin terms and to teach you what they mean in plain English. Then you will have a choice as to whether you use the Latin term or you use the plain English expression. The more plain English you use the more likely your texts will be understood by non-lawyers. My, purely personal, view is that we should avoid Latin whenever possible and use the plain English alternative.

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**Consensus ad idem** = a meeting of minds - this is important in contract law and it means that both parties know and understand what they are agreeing to.

**Res ipsa loquitur** = the thing speaks for itself - this relates to a situation where the facts are so obvious that they need no explanation.

**Locus in quo** = the place where something happened.

Mutatis mutandis = all the necessary changes have been incorporated into the local ment. TRE

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ad hoc = for this purpose (often used as an adjective before a noun).

et alii (et al) = and others (usually used to shorten a list of people - often a list of authors, appellants or defendants).

et cetera (etc.) = and other things of the same kind (used to shorten a list of similar items).

exempli gratia (e.g.) = for example (used before one or more examples are given).

id est (i.e.) = that is (used to signal an explanation or paraphrase of a word preceding it) ENTRE

**per se** = by itself (often used after a noun to indicate the thing itself).

**sic** = thus (used after a word to indicate the original. usually incorrect spelling or grammar in a text).

**versus** = against (versus is abbreviated to **V**: in case citations, but to '**vs.**' in all other instances).

**de facto** = in fact - the reality of the situation.

ipso facto = by this fact alone – just this single fact on its own.

inter alia - amongst other things (usually used when providing a list). BRITISH LEGAL CENTRE

**per annum** = each year, annually.

**pro forma** = for the sake of protocol, e.g. providing an invoice for work which was done and paid six months before.

**pro rata** = proportionally, according to the proportion already existing.

**quorum** = the minimum number of people needed to be present for business or a vote to be taken.

sui juris = ability of a person to bring a legal action in their own right.

ultra vires beyond the lawful powers of the person or organization - exceeding their lawful authority.

videlicet = already seen (usually written as 'viz').

There are, of course, hundreds more Latin words and phrases which I could show you, however, let me remind you that it is considered **very old-fashioned** to use Latin in your legal writing.



In general, you want to win arguments and persuade people by the logic of your argument, strength of the evidence, and correct reasoning of your legal ideas. Unfortunately, some lawyers try to win cases, negotiations and arguments by showing off their ability to use Latin. They are hoping that they can impress, or intimidate, their opponent by showing how learned they are. This may have worked in the 19th century and in the first half of the 20th century but now that we are in the 21st century this tactic is no longer so effective.

I want you to win your arguments because of the persuasive and logical way in which you have constructed your written texts.

### LEGAL LATIN - EXERCISE

At the top of the next slide there are 15 different Latin phrases. Below it – their 15 modern translations, and 5 additional incorrect phrases, all of which are out of sequence.

Your task is to match the legal phrase with the correct definition.



## LEGAL LATIN - EXERCISE

1. actus reus	6. duces tecum	11. de facto
2. in camera	7. habeas corpus	12. pro tem
3. Caveat emptor	8. inter vivos	13. prima facia
<b>4.</b> et al.	9. ad litem	14. affidavit
<b>5.</b> in re	10. ex parte	15. in loco parentis
a. among others	h. he has sworn	o. let the buyer beware
<b>b.</b> in the chamber	i. something that is, as a matter of law	<b>p.</b> for the time being
<b>c.</b> for the case	j. bring with you	<b>q.</b> first appearances
<b>d.</b> in the place of a parent	<b>k.</b> in the matter of	<b>r.</b> an inadmissible photograph
e. you have the body	I. in the absence of one party	s. between the living
f. in agreement	m. in fact or concerning fact	t. to confinue forever
g. guilty act	n. a body of armed citizens	

### LEGAL LATIN - EXERCISE

#### Here are the right answers:

1. actus reus g	6. duces tecum j	11. de facto m
2. in camera <b>b</b>	7. habeas corpus e	<b>12.</b> pro tem <b>p</b>
3. Caveat emptor o	8. inter vivos s	13. prima facia q
<b>4.</b> et al. <b>a</b>	9. ad litem c	14. affidavit h
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Thank you for your attention

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